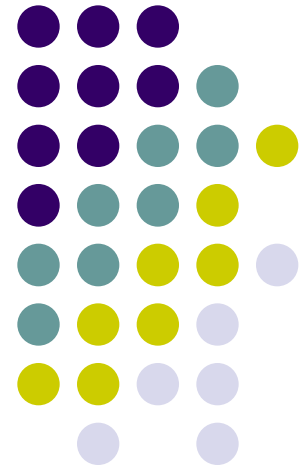


# Electronic Health Record Incentive Program Overview

Presented by:

NC Medicaid EHR Incentive Program

October, 2012



# Agenda



- What is the NC Medicaid EHR Incentive Program?
- Who's eligible?
- How do I get \$63,750?
- What do I have to do to participate?
- Where do I find more information?





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"We have to implement an Electronic Health Record system - only we have no budget, no support staff, and we need it by next week to apply for federal incentives. Here is your chance to really shine."

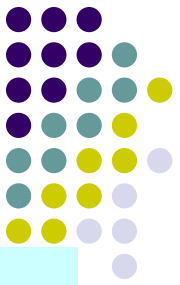
# EHR Incentive Program Basics



- Created by federal government as part of the American Recovery and Reinvestment Act (ARRA)—specifically, the Health Information Technology for Economic and Clinical Health (HITECH) Act
- Goal of the program is to encourage **eligible professionals (EPs)** to adopt, implement, or upgrade to a certified EHR technology, and then to demonstrate meaningful use of that technology
- Not a reimbursement program
- 2 sister programs: Medicare and Medicaid



# Medicare vs. Medicaid



## MEDICARE

- Maximum incentive **\$44,000** over five years
- Incentives decrease if started after 2012
- Must begin by 2014 to receive payments
- Last payment year is 2016
- Must demonstrate Meaningful Use in year-one
- Payment reductions begin in 2015 for providers that do not demonstrate Meaningful Use
- No patient volume requirement

## MEDICAID

- Maximum incentive **\$63,750** over six years
- Incentives are same regardless of start year
- Must begin by 2016 to receive payments
- Payments available through 2021
- Adopt, Implement or Upgrade in year-one
- No Medicaid payment reductions
- Patient volume requirement



# Timeline

- 10-year program: 2011-2021
  - EPs may participate in any 6 years (consecutive or non)
- Year 1: adopt, implement, or upgrade (AIU) a certified EHR technology
- Year 2: meaningful use for a 90-day period
- Year 3 and beyond: meaningful use for the entire year
- We incentivize adoption through incentive payments

2011 -  
Program  
begins

2016 - Last year to begin  
program and receive full  
incentive payments

2021 -  
Program  
ends



# Eligible Provider Types



Eligible providers under the NC Medicaid EHR Incentive Program include:

- Acute Care and Critical Access Hospitals
- Physicians (MDs and DOs)
- Nurse practitioners
- Certified nurse midwives
- Dentists
- Physician assistants who furnish services in a Federally Qualified Health Center or Rural Health Clinic **led** by a physician assistant
- Hospital-based EPs (more than 90% of services rendered in hospital) are ineligible

# Patient Volume Requirement (EPs)



To qualify for an incentive payment under the NC Medicaid EHR Incentive Program, an eligible professional must meet **one** of the following criteria:

- Have a minimum 30% Medicaid patient volume
- Have a minimum 20% Medicaid patient volume (pediatrician)
- Practice predominantly in a Federally Qualified Health Center or Rural Health Clinic and have a minimum 30% patient volume attributable to needy individuals



# Patient Volume Formula



The formula to calculate patient volume is:

$$\text{Numerator} = \frac{\begin{array}{l} \text{Encounters covered in part or whole} \\ \text{by Medicaid in a continuous} \\ \text{90-day period from the previous calendar year} \end{array}}{\begin{array}{l} \text{Total encounters in the same continuous} \\ \text{90-day period from the previous calendar year} \end{array}}$$

# What is AIU?



## Demonstrating AIU:

- Adopting
  - Purchase order
  - Vendor contract
- Implementing
  - Staff Training
  - Data exchange agreement
- Upgrade
  - Proof of purchase for new modules
  - Software licensing contract

**NOTE:** It is not a requirement to attest to AIU during the first year of Program participation. The first year payment will be the same (\$21,250) regardless of whether the attestation is AIU or MU.

# Certified EHR Systems



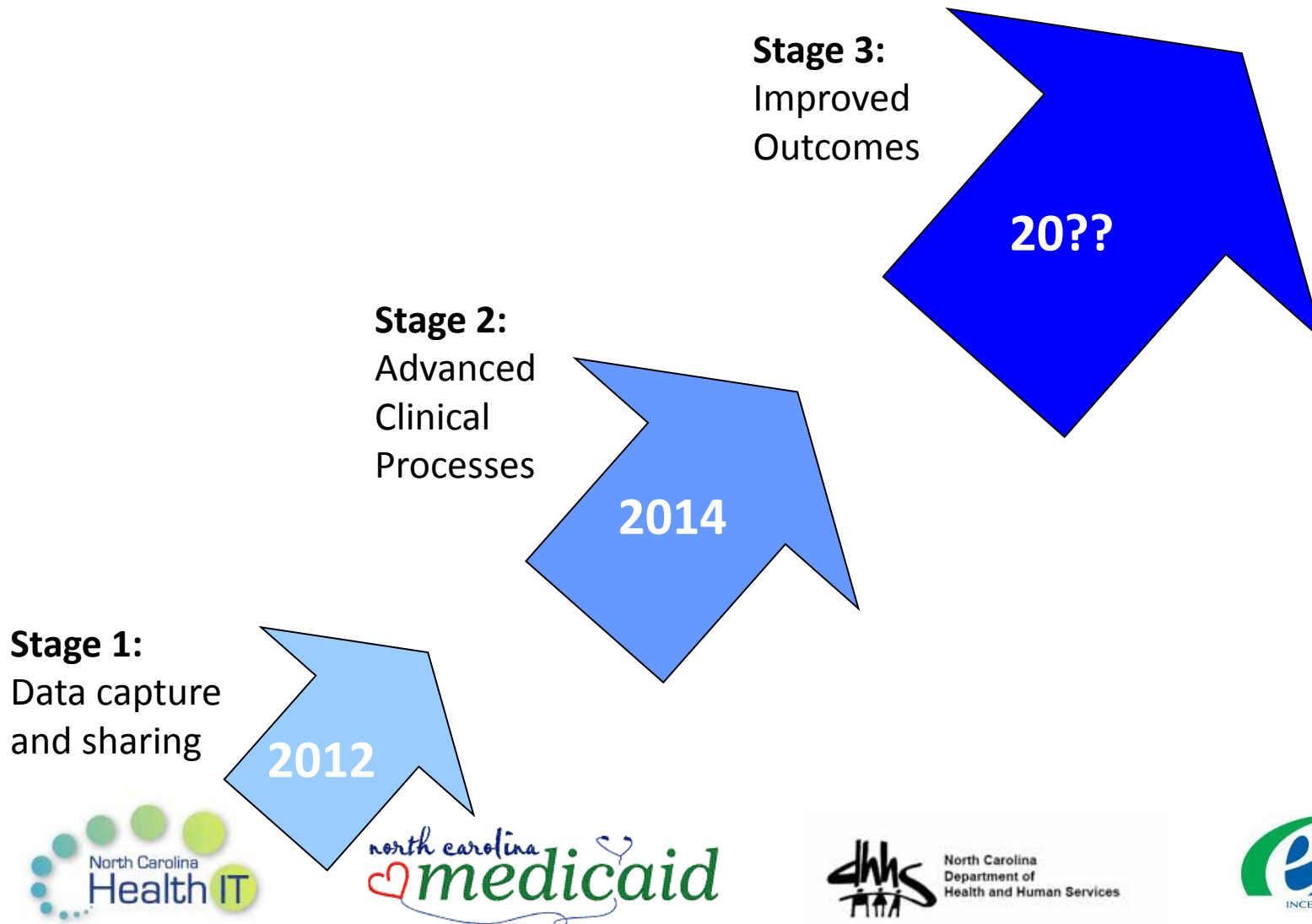
- **ONC's Certified Health IT Product List**
  - <http://oncchpl.force.com/ehrcert>
- **If it's not certified, there are several ways to get more help...**
  - Check with your association
  - Contact your local AHEC (REC)

# What is Meaningful Use?

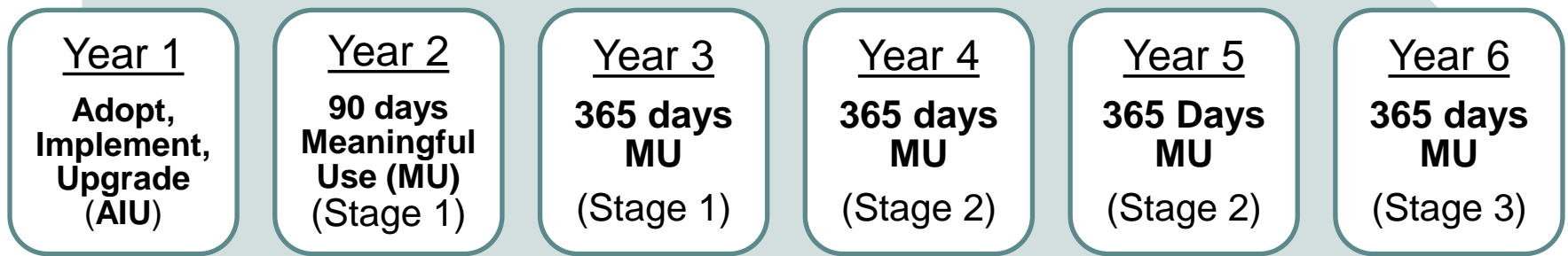


- Meaningful Use (MU) is using certified EHR technology to:
  - Improve quality, safety, efficiency, and reduce health disparities
  - Engage patients and families in their health care
  - Improve care coordination
  - Improve population and public health
  - All the while maintaining privacy and security
- Meaningful Use is mandated by law to receive incentives in years 2-6

# Conceptual Approach to MU



# Path to Payment

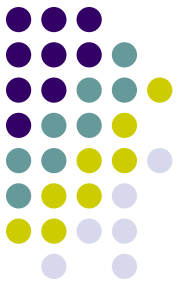


**\*NOTE:** In an effort to allow providers time to adjust to system upgrades compliant with 2014 certification standards, attestations for program year 2014 allow a 90-day reporting period for ALL EPs regardless of participation year.

## 7 Easy Steps:

- Register with CMS at: <https://ehrincentives.cms.gov>.
- Receive welcome letter from NC-MIPS.
- Register with NC-MIPS at: <https://ncmips.nctracks.nc.gov/>.
- Attest within the NC-MIPS web portal.
- Receive your payment!
- In Years 2-6, repeat steps 4-5.
- Enjoy increased workflow efficiencies and better clinical outcomes for your patients!

# NC-MIPS 2.0 Portal



## Welcome to the NC-MIPS Portal

The NC Medicaid EHR Incentive Program is pleased to announce that providers may now attest for a 2012 Adopt/Implement/Upgrade (AIU) or Meaningful Use (MU) incentive payment.

If you have recently updated your information with CMS, you may experience technical difficulties. We are working to address this issue as quickly as possible, but in the meantime please contact the NC-MIPS Help Desk for assistance.

NC-MIPS is North Carolina's Medicaid EHR Incentive Payment System.

The NC-MIPS Portal will guide Eligible Professionals (EPs) and Eligible Hospitals (EHs) through the attestation process for the North Carolina Medicaid Electronic Health Record (EHR) Incentive Program. For more information on NC-MIPS or the EHR Incentive Program, please refer to the links on the right.

### Tips for Navigation

We have designed the NC-MIPS 2.0 Portal to be intuitive and user-friendly, but if at any point during your attestation you have a question, click on the *Click for Page Help* link on the right rail. This link will take you to the page in the Attestation Guide that corresponds to the page of the Portal you are viewing.

If after viewing the guide, you still have questions, please let us know. Throughout the Portal, the contact information for the NC-MIPS Help Desk will be displayed on the right rail.

### Sign In

NCID Username

NCID Password

Login

[First time Account Setup?](#)

[Forgot Username?](#)

[Forgot Password?](#)

[Click for Page Help](#)

### For Additional Information

- » [EP AIU Attestation Guide](#)
- » [EP MU Attestation Guide](#)
- » [EH AIU/MU Attestation Guide](#)
- » [Download Adobe Acrobat to read guides](#)
- » [DMA Incentive Program home page](#)

### Contact Information

Questions on completing attestation?

**NC-MIPS Help Desk**

Phone: (866) 844-1113

Fax: (866) 844-1382

Email: [NCMIPS@csc.com](mailto:NCMIPS@csc.com)

Contact Us - Disclaimer - Version: 2.1.0.09  
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# Audits

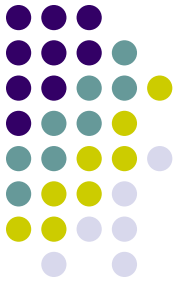


- All Medicaid EHR Incentive Program participants are subject to audits
- Providers will be determined low, medium or high risk based on attested information
- DMA will validate AIU and MU compliance; provider qualifications and program eligibility requirements





# Audits



## Methodology

- A combination of desk and onsite audits will be utilized

## Pass or Fail

- No partial compliance, no partial payments

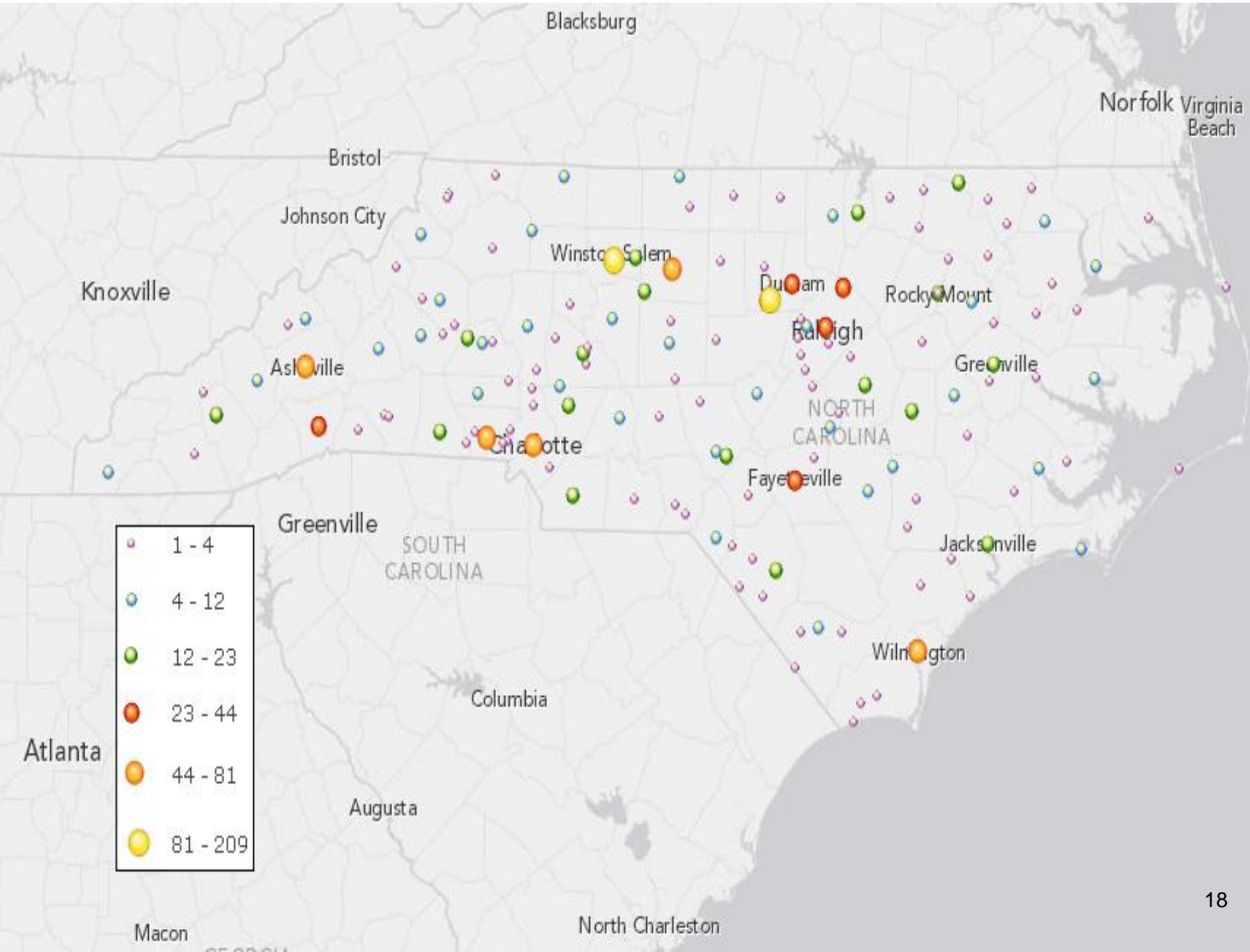


# Top Five Specialties Paid to Date



## TOP FIVE SPECIALTIES PAID AS OF 9/12/12

<b>PEDIATRICS</b>	<b>562</b>	<b>\$11,552,935</b>
<b>GENERAL/FAMILY PRACTICE</b>	<b>186</b>	<b>\$3,938,334</b>
<b>NURSE PRACTITIONER</b>	<b>177</b>	<b>\$3,754,167</b>
<b>OBSTETRICS/ GYNECOLOGY</b>	<b>148</b>	<b>\$3,145,000</b>
<b>INTERNAL MEDICINE</b>	<b>128</b>	<b>\$2,705,834</b>
	<b>1201</b>	<b>\$25,096,270</b>



# Progress!



- Eligible in NC:
  - 3,524+ professionals
  - 92 hospitals
- Paid to date: **\$64.66 million**
  - 1711 eligible professionals
  - 36 eligible hospitals

# Additional Resources



NC Medicaid EHR Incentive Program website:  
<http://www.ncdhhs.gov/dma/provider/ehr.htm>

CMS Registration website:  
[http://www.cms.gov/EHRIncentivePrograms/20\\_RegistrationandAttestation.asp](http://www.cms.gov/EHRIncentivePrograms/20_RegistrationandAttestation.asp)

NC-MIPS Attestation Portal:  
<https://ncmips.nctracks.nc.gov/>

ONC Certification Product List

NC DHHS Health IT website:  
<http://www.ncdhhs.gov/healthit/>



# Contact Us



- Our website is your one-stop shop for all MU & EHR information, be sure to bookmark it!
  - <http://www.ncdhhs.gov/dma/provider/ehr.htm>
- For questions about the program or process, contact:
  - 919-855-4200
  - [NCMedicaid.HIT@dhhs.nc.gov](mailto:NCMedicaid.HIT@dhhs.nc.gov)
- To guide an inquiring provider toward technical assistance or inquiries about the status of a payment:
  - 1-866-844-1113
  - [ncmips@csc.com](mailto:ncmips@csc.com)

